

# To share my M/A & Turnaround Experience for

## Experience for

5 Listed Companies in both Taiwan & foreign

In the past 20 years

H. C. Ho



# **Qume/ITT Corporation**

**新竹科學園區美商奎茂公司**

**(The largest USA PC sub-system manufacturing Co. established in Science Technology Park in HsinChu1981)**

- **Operation Manager 1985**

**Main Product manufacturing in HsinChu:**

- **Floppy Disk Driver for IBM/ITT Personal Computer ...etc.**
- **Computer Monitor.**
- **Personal Computer for ITT/IBM...etc.**
- **Daisy Wheel Printer.**

# Primax Tech. Company

## 致伸科技股份有限公司

- **Sen. VP & Division General Manager**
  - **Listed Co. in Taiwan**
  - **Main Product Divisions :**
    - Image Scanner,
    - Input Device,
    - Shredder,
    - Power Surge, .... etc.
  - **Personal Initiated/established Input Device Division successfully from 1993 – Its also became Primax's most profitable division even till now 2020**
  - **Worked for Primax since 1991-1999**

# SAMPO Tech. Corp. (STC)

## 新寶科技股份有限公司

- To be assigned the post of Vice Chairman & CEO in end of 1999 Listed in Taiwan.
- Successfully obtained approval of IPO end of 2001
- Turned successfully Sampo Tech. Co. to an individual listed Co. since I take the post of CEO in 2 years.
- Main Product Line: Computer CRT/LCD Monitor & POS for IBM & Toshiba Monitor
- Turned the big deficit to surplus & also successfully granted the right of IPO approval within 2 years since I took the post as Vice Chairman & CEO.
- Worked for SAMPO Tech. Corp. 1999 - 2001

# SAMPO Group.

## 聲寶股份有限公司

- To be promoted as **Group President & CEO** in end of 2001
- Listed Co. in Taiwan(one of the Largest Home Appliance Co.)
- Main Product of group : CRT TV / PDP TV/DVD/ Refrigerator / Wash machine/ Microwave/ air compressor/air condition/Kitchen Ware/ ADSL/Logistic Co./Security Product/LCD monitor .....etc.
- Successfully established **Strategic alliance with Haier** (China largest home appliance Co.)
- **Acquired GRUNDIG (The biggest Home Appliance Co. in Germany 2003)**
- Responsible person for the merger of **Sampo Group & TECO Group**
- Successfully obtained the sole right to sell **Sampo PDP TV set into Beijing 北京人民大會堂** in the end of 2003
- Raised **GDR US\$120 million** successfully in the end of 2003
- Successfully raised **NT\$5 billion** syndication loan from City Bank (collateral free loan) without mortgage or company asset or Chairman/CEO guarantor Jan. **2003**
- Worked for SAMPO Group since 2001 - 2004

# ViewSonic Corp. (VSC)

## 美商優派科技股份有限公司

- **President** of Global Product Group and **President** of Asia Pacific Region 2005 - 2008.
- Successfully help chairman to obtained **Nasdaq's approval** to be **listed in USA**. But due to economical crisis in 2008 top management decided to put it on hold then, unfortunately VSC never go public afterwards economical crisis recovered'
- **The Largest & Best Own Brand Display Company in the world.**
- Main product: **LCD Monitor, CRT Monitor, Projector, TV, Photo Frame, etc.**
- Turn from deficit to surplus for **12 consecutive quarters** since I join VSC 2005
- Pump up annual revenue from **US\$ 8,00M/year to US\$ 2.0 Billion/year within 3 years**
- Created new ViewSonic's own 17" 19" 21" LCD Spec. to beat off original market spec. of 15" 20" 22" of HP, Dell, Samsung .
- LCD sales volume increased to **8 millions pcs /year from 3m pcs /year.**

# Silver Lake Capital

- The first one to be assigned as the post of Investment Consultant of Silver Lake Capital, Taiwan during Jan. – June 2008.

# Pontex Tech. Corporation

## 邦泰科技有限公司

- President & CEO in Q4 of 2008 – Q1 2009
- Listed Co. in Taiwan
- Main Product:
- LCD Optical module, for AUO LCD Panel needs.
- Engineering Chemical material for Nike & Adidas ...etc.
- Turn deficit to surplus in 6 Months
- Worked for Pontex Tech. Corp. since 2008 - 2009

# Global Testing Corp. Ltd. (GTCL)

## 寰邦科技股份有限公司

- **Chairman & CEO** Global Testing Corp in mid of 2009
- **(Listed Co. in Singapore)**
- Main Business:
  - a) 6", 8" & 12" Wafer test service.
  - b) Various IC package device testing service
- Turned GTCL **big deficit( US\$60 millions) to surplus** in 2 years after I was on duty in 2009.
- Maintain profitable for **30 quarters consecutively** between 2010 to 2017.
- **Breakthrough** the high entrance barriers to grand Japan / USA & China automobile wafer testing service business. ( such as Sony / Renessa /Spreadtrum and Freescale...etc)
- **Refund** US\$60 millions bank debt and successfully run the company under **zero** bank liability and make high profit since 2012.
  - Worked for Global Testing Corp. Ltd and turnaround it Since 2009-2017

**Thank You**